

## BOOKING FORM

REGISTER BEFORE 30 MAY TO RECEIVE A 10% EARLY BOOKING DISCOUNT

### Delegate details (please complete in block capitals)

To register more delegates please photocopy this form

Title \_\_\_\_\_ First name \_\_\_\_\_

Surname \_\_\_\_\_

Job title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Postcode \_\_\_\_\_ Country \_\_\_\_\_

Tel \_\_\_\_\_

Fax \_\_\_\_\_

Mobile no \_\_\_\_\_

Email \_\_\_\_\_

Nature of your company's business \_\_\_\_\_

Do you currently own a captive?  Yes  No

### Payment (please tick your preferred payment option)

#### Credit/debit card

Card no \_\_\_\_\_

Valid from \_\_\_\_\_ Expiry date \_\_\_\_\_

Issue no (Maestro) \_\_\_\_\_ Amount £/€ \_\_\_\_\_

#### Cheque

Please find enclosed a cheque for the amount of £/€ \_\_\_\_\_

Made payable to Pageant Media Ltd.

(Post to the address given in the '5 ways to register' section of the booking form)

### Invoice/bank transfer

For any invoice queries tel: +44 (0)20 7269 7583

Email (Accounts) \_\_\_\_\_

Invoice address (if different from above)

If paying by bank transfer please send your payment to:

HSBC, 431 Oxford Street, London W1C 2DA

Sort code: 40-07-25 Account number: 81149490 SWIFT/BIC code: MIDLGB22

IBAN number: GB85MIDL40072581149490 Brand identifier: MIDLGB2143F

Signature \_\_\_\_\_

I have read the cancellation policy and agree with the terms and conditions.

I authorise the use of my credit/debit card for the above payment

### 5 ways to register

Call: +44 (0)20 7269 7583 - Fax: +44 (0)20 7269 7570

Email: rirg@pageantmedia.com - Online: www.rirg.com

Post: Asia Pacific Rendezvous

Dunstan House

First Floor, 14a St Cross Street

London EC1N 8XA

Conference fees (payable in advance)

£740 before 30 May, £820 thereafter

### Event documentation

I am unable to attend this event but please reserve me \_\_\_\_\_ set(s)

of conference papers at £120

(See reverse for Terms and Conditions)

### Terms and Conditions

#### Data protections

By entering your details in the fields you agree to allow Pageant Media Ltd, RIRG and companies associated with this event to contact you (by mail, email, telephone, or fax) regarding their services. If you do not wish to receive such communications please email: rirg@pageantmedia.com.

#### Cancellations/substitutions

Cancellations made before Friday 16 May 2008 will be charged at 10% of the invoice total. Cancellations made between this date and Thursday 3 July 2008 will be charged at 50% of the invoice total. Cancellations made after this date will be charged the full invoice total. However you can send a substitute delegate at any time. Bookings received less than two weeks before the conference date can only be paid by credit card. Cancellations and substitutions must be made in writing.

#### Booking conditions

A confirmation letter will be sent, from our London office within 5 working days from receipt of your booking. An invoice will be sent separately. Payment must be received before the event date. If payment is not received, delegates will be asked to guarantee payment with a personal credit card on the day.

#### Accommodation

For favourable rates, please contact:

Marina Mandarin, Singapore

Tel: + 65 6845 1224

Fax: + 65 6845 1020

Email: elainetoh.mms@meritus-hotels.com

Please quote: Pageant Media when you make your booking to ensure specifically negotiated rates with the hotel.

#### Access requirements

To help us ensure that all delegates attending the event are able to participate fully, please let us know about any requirement you have by contacting the events team on the above details.

#### Dietary requirements

We always provide vegetarian options at our events, but please inform us if you need us to cater for any other dietary requirements.

#### Please note

The event fee covers entrance to all sessions, event documentation and available papers, coffee/refreshments and breaks.

#### Event Language

English



10 - 11 JULY 2008, MARINA MANDARIN, SINGAPORE

#### Sessions include:

- Regulators' panel - a chance for you to put your questions to the region's regulators
- Risk management - an overview of the Asia-Pacific insurance market and how captives can support your risk strategy
- Case study - does the experience of captive owners live up to the promise of the feasibility study?
- Alternative captive structures - a look at the products on offer
- Domicile panel - a chance to hear from industry professionals from a number of domiciles
- Captives in a softening market - making the most of the current financial climate

Sponsored by:

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Organised by:

CAPTIVE|REVIEW RIRG

The second Asia-Pacific Rendezvous has something for everyone. Not only will it cover the technical practicalities of setting up and efficiently running a captive, but also explore the development of existing captive programmes, alternative structures, and using captive insurance to enhance your entire risk strategy.

With tailored sessions, practical case studies and interactive discussion opportunities, your business is sure to thrive following expert opinion and industry insight.

Whether you are thinking about starting a captive, want to know how you can develop an existing programme, or just need to brush up on your knowledge, the Asia-Pacific Rendezvous can offer you the tools to enjoy all the benefits captive ownership can offer.

**All this, plus great networking opportunities!**

## Who should attend?

- Risk managers/senior management in the Asia-Pacific region from corporations and public bodies
- Captive managers from the Asia-Pacific region and those with an interest in expanding into the region
- Brokers with an interest in learning about key developments and potential growth, and who may benefit from meeting delegates
- Regulators from global captive domiciles
- Captive insurance fund managers
- Alternative risk transfer specialists
- Consultants and accountants
- Insurance service providers including: banks, law firms and claims managers

Asia-Pacific Rendezvous will be held at the Marina Mandarin, Singapore on 10 - 11 July.

For details of sponsorship and exhibition opportunities, please contact Nick Morgan on +44 (0)20 7269 7589 or email [n.morgan@pageantmedia.com](mailto:n.morgan@pageantmedia.com)

## Day 1: Thursday 10 July 2008

### 08.00 Registration & refreshments

### 09.10 Welcome from Chair

David Abell, insurance manager, ANZ

### 09.15 Opening address

Ong Chong Tee, deputy managing director, MAS

### 09.30 Understanding and mastering a new world of risks

#### Risk management new frontiers:

- The changing landscape of risk: An overview of a fast-evolving market environment.
- Moving beyond a protection/compliance-based approach to achieve risk optimisation and value creation.
- Risk appetite and tolerance: Deciding how much risk to take and retain to optimise the risk return balance.
- Using captives to support your risk optimisation strategy.

### Marc Ronez, managing director, Asian Risk Management Institute

Paul Clarke, regional director, JLT Risk Consulting

### 10.30 Overview of captives in the Asia-Pacific region

#### Position paper:

An essential aspect of captive risk management is ensuring that facultative reinsurance matches the terms of the ceded cover, especially where the cedant's policy and the reinsurance may be governed by the laws of different jurisdictions. Mr Hawke will discuss some recent UK and US cases in this area and how best to ensure that policies and reinsurances function back to back, as intended by captive managers and regulators.

Fred Hawke, partner, Clayton UTZ, Melbourne

#### Panel discussion:

- Comments on Mr. Hawke's presentation
- How are captives being used?
- What benefits are they bringing?
- How can captive use be optimised and developed in the region?

Craig Watanabe, captive insurance administrator, State of Hawaii

Fred Hawke, partner, Clayton Utz, Melbourne

Chris Charman, senior executive, business development, HSBC Insurance Management

### 11.20 Morning refreshments

### 12.00 Captive strategy

- Captive design and structure
- Strategic benefits to risk management

Vic Pannuzzo, managing director, Captive Solutions, Marsh Management Services, Singapore

Rob Tutchener, global head of group risk management, Rio Tinto

### 12.50 Lunch

### 14.00 Regulators' panel

A chance to hear from regulators on captive insurance, with an opportunity to put your questions to the panellists.

Low Kwok Mun, executive director, insurance supervisory department, MAS  
JP Schmidt, insurance commissioner, State of Hawaii

### 15.00 Case study one: The captive experience - was it good for you?

This session will outline the components of a typical captive feasibility study and, using input from captive owners, evaluate

whether captives generally live up to the expectations set out at the feasibility stage.

Mike Parrish, director-consulting, JLT Asia

### 15.50 Afternoon refreshments

### 16.30 Breakout sessions

#### A: Premium allocation and global captive strategies

- Review of current captive climate
- Impact of global risks on captives
- Global captive planning, including: Structures  
Premium and tax allocation  
Multi captives  
Future strategies

Clive James, group managing director, Aon Global Insurance Managers

#### B: Claims strategy

- Good claims practice
- Claims administration
- Awareness of potential conflicts
- Achieving claims resolution

Ian Baxter, Echelon Claims Consultants.

### 17.30 Close of day one & drinks reception

## Day 2: Friday 11 July 2008

### 09.00 Registration & refreshments

### 09.30 Domicile panel

How can the region's captive industry be developed?  
Where will the growth come from?  
What effect will changing regulation have on the captive industry in the region?

Peter Lowe, New Zealand manager, Willis Risk Solutions

Stuart Herbert, senior vice president, Captive Solutions Marsh Management Services  
Craig Watanabe, captive insurance

administrator, State of Hawaii

Kevin Lindsay, chairman, Vanuatu Captive Insurance Association

James Wong, senior manager, Aon  
Jocelyn Yeo, director, Labuan Insurance Management Services

David Silva, Takagi Associates

### 10.30 Alternative captive structures

- Different types of captives - a comparison
- Limitations of single parent captives
- Group captives - advantages and shortcomings
- Protected cell captives

Daniel Koepfer, managing director, Aon insurance managers

### 11.20 Morning refreshments

### 12.00 Breakout sessions

#### A: Tax considerations in selecting a captive location

- Tax issues to consider in parent's home
- Tax issues to consider in a captive location
- What makes a good captive location?

Yoke Har Yip, partner, PricewaterhouseCoopers

#### B: Captives and securitisation

- Captives - bridging the divide between insurance and capital markets
- Getting behind the hype - what is actually happening
- Recent examples
- The sub prime crisis - what the insurance market can teach banks

Malcolm Cutts-Watson, leader, Willis

### 12.50 Lunch

### 14.00 Case study two: Captives - alternative risk financing vehicle

- The right recipe for successful single-parent captive management
- Captive insurance anchored on a comprehensive EWRM
- Turning a cost centre (insurance) into a profit centre (captive)

Carlos H. Yturzaeta, CPA, president, Pacific Risk Managers (Guam)

### 15.00 The reinsurer's perspective

- Overview of the region and the trends in both established and emerging markets
- Matching the objectives of establishing a captive with your risk management programme and risk retention/transfer strategy
- The softening market - time to re-think your captive?
- Special focus - the changing attitude of Japanese corporates to buying EQ cover and possible captive solutions.

Andrew Crampton, director, Swiss Reinsurance Company, Singapore

### 15.45 Closing remarks from Chair

### 16.00 Close of conference

Disclaimer: Pageant Media reserves the right to alter the venue and/or speakers at any given time.